



Dedicated to the extreme



smitlamnalco.com

What we do

'Towage and related marine services'

Smit Lamnalco specialises in delivering first-class towage services to leading oil and gas companies and port operations worldwide. In addition, we provide a wide range of customised, high-quality marine support packages.

Cooperation is in our nature. Working closely together with our clients, we are motivated to go beyond the boundaries of contract. With our skilled and dedicated workforce and fit for purpose fleet, we add value to terminal operations. Being part of our clients' team, we come up with proactive solutions and provide hands-on assistance, not only on the operational level, but also in strategic and tactical domains.





Who we are

'42 nationalities, one spirit'

Smit Lamnalco provides first-class, reliable and customised marine support, ensuring safe and efficient operations in any part of the world. Whether we act independently or through our strategic partners, we take pride in working to the highest standards in the most remote environments. At Smit Lamnalco we run a tight ship.

Our quality is in our people. Drawing from different backgrounds and nationalities, we are one team working towards the same goal. Together we go to extremes to deliver the best towage and marine services possible. No matter how demanding the operation, how remote the location or how complex the local situation, we are dedicated to meet and exceed expectations. Wherever, whenever, whatever, we're in for any challenge.

History

'On board for decades'

Founded in 1963, Smit Lamnalco is backed by two strong shareholders: Royal Boskalis Westminster N.V. and the Rezayat Group, each owning 50% of the company.

- 1963** 50/50 partnership between Rezayat (1949) and Boskalis (1910)
- 1991** opening office in Port Harcourt, Nigeria to serve West African market
- 1998** start operations in Russia
- 2005** opening office in Perth, Australia
- 2010** SMIT sails out to provide vessels with a safe passage into the port of Rotterdam, the Netherlands
- 1842** SMIT becomes part of Royal Boskalis Westminster
- 2011** acquisition of SMIT Terminals from Boskalis rebranding company into Smit Lamnalco
- 2013** opening new HQ in Rotterdam, the Netherlands
- 2014** acquisition of PB Towage Australia
- Today** the preferred provider of towage and related marine services in challenging environments





How we work 'Tailored to deliver'

Every operation is different, just as no client is the same. At Smit Lamnalco we don't believe in one-size-fits-all solutions; instead we tailor our services to specific project demands.

Our approach consists of four stages. First, we develop an operational profile. What do the operation and the location require? Next, we define the scope of work, and with that, we come up with a fit for purpose design.

We customise our vessels and train our crew to meet the requirements for local content, overall logistics, security and onshore support.

The last stage is all about localisation. Not because local rules and regulations force us to do so, but because we firmly believe that working with local content is the only sustainable way to be active and successful in a country for a long time.





Oil terminals

'Going the extra mile at the end of the world'

Established in 1963 to support oil exports from the Middle East, today we successfully operate more than 30 terminals around the globe. Smit Lamnalco specialises in high quality marine support packages for oil terminals and supplies customised tugs that meet the demands of any location. In close cooperation with our clients, and relying on experienced and dedicated crew, Smit Lamnalco delivers safe and reliable oil operations anywhere, any time.

Smit Lamnalco sails a modern FPSO/FSO support fleet. Over the years, we have carved out an international reputation for designing and operating vessels that are built to perform. For SPM terminals Smit Lamnalco offers highly efficient and cost-effective marine support,

including buoy maintenance, hose handling, pollution control and advanced SPM IMCA-compliant diving assistance. With over 50 years of experience, we are fit for any job.

OIL RELATED MARINE SERVICES

- **Pilotage & mooring**
- **Emergency response**
- **Environmental emergency response**
- **Logistics & Shore base management**
- **Inspection, Repair and Maintenance (IRM) & Diving**



LNG terminals

‘Never take your eye off the ball’

At Smit Lamnalco we understand the behaviour of LNG. With more than half a century of worldwide towage experience, we know everything there is to know about the berthing and un-berthing of LNG carriers. Employing a highly specialised, purpose built support fleet and relying on a dedicated well-trained crew, we deliver perfectly tailored solutions to LNG, FLNG and FSRU terminal operations in all possible conditions.

Working with gas is a hazardous undertaking. A single mistake can quickly escalate into a catastrophic event. To make things work, you have to know the drill. And more importantly,

you have to be alert all the time. That's why we not only provide excellent marine support, but also bring expert safety training to the job.

LNG RELATED MARINE SERVICES

- **Vessel traffic management**
- **Pilotage & mooring**
- **Emergency response**
- **Environmental emergency response**
- **Logistics & Shore base management**

Port operations

'We know the ropes'

Across a growing worldwide network of ports, Smit Lamnalco provides safe, reliable and cost-effective harbour towage services. We specialise in customised high quality support packages, offering a wide variety of related marine services in addition to our high performance fleet. Drawing on more than 50 years of operational experience and working with well-trained local crew, we ensure the most reliable and cost-effective solution over the project lifetime. In close cooperation with our clients, we tailor our services to meet the demands of any location. Whatever the challenge, we get the job done.

PORT RELATED MARINE SERVICES

- Vessel traffic management
- Pilotage & mooring
- Emergency response
- Environmental emergency response
- Marine consultancy
- Mining support



Related marine services

'Anywhere, anytime'

Beyond first-class towage services, Smit Lamnalco provides turn-key marine service solutions. In addition to primary terminal operations, we offer a range of related marine services to support optimal operations and maintenance. We are ready to help, anywhere, anytime.

Over the years, we have built up extensive experience in providing first-class marine services to terminals and ports in some of the world's most remote places. From straightforward port navigation to specialised vessel traffic management, from marine consultancy and logistical support to adequate emergency response, we deliver safe, reliable and cost-effective solutions on the spot. Both at sea and on land, we keep the operation running.

OUR RANGE OF RELATED MARINE SERVICES

- Vessel traffic management
- Pilotage & mooring
- Environmental emergency response
- Marine consultancy
- Logistics & Shore base management
- Terminal management
- Inspection, Repair and Maintenance (IRM) & Diving
- Mining support

Fleet

'Fit for purpose'

Smit Lamnalco owns and operates a diverse fleet of Harbour & Terminal Tugs, as well as a range of Offshore Support Vessels. We have an in-house technology & new build team, which enables us to evaluate and improve the performance of our fleet and include lessons learned in our new build vessels. Our Harbour & Terminal Tug fleet is fit for purpose, custom-made to provide reliable marine services to terminals and port operations in the most challenging environments. For every operation, we provide safe and cost-effective towage services that deliver.



Harbour & Terminal Tug | 24-36 meters | 40-90 tonnes

Fully customised. For every operation, we deliver tug services to fit our client's specific demands.



Offshore Support Vessel | 45-65 meters | 60-120 tonnes

Designed with a large deck to carry out light maintenance work and assist dive operations.



Line Handlers

Built to handle heavy mooring ropes and tow floating hoses into position.



Crew & Pilot Boats

Built to withstand extreme conditions and guarantee safe and swift offshore personnel transfer.



Company profile

'Propelled by people'

Smit Lamnalco stands out from the competition because of its experienced, skilled and dedicated workforce. For this reason, we consider our people our biggest asset.

We firmly believe that training, motivation and craftsmanship are essential to providing safe, reliable, cost-effective and best in class marine services in challenging environments.

OUR VALUES

Safety

Protecting life, environment and assets

Reliability

Deliver what we promise

Integrity

Doing what's right, always

Teamwork

Move forward with a collective spirit

Entrepreneurship

Dare to do new things

FACTS & FIGURES

 2800 employees

 42 nationalities

 180 vessels

 30 countries





Safety, Health, Environment & Quality

‘Embracing best practices’

Safety is our first priority. Smit Lamnalco works in accordance with the highest standards of SHE-Q. We comply with all the industry’s requirements and policies on Safety, Health, Environment and Quality (SHE-Q).

In order to embrace ‘Best practice’ in the offshore industry, we have created a company-specific safety management system, with full ISO 9001 Quality, ISO 14001 Environmental, and Occupational Health and Safety Assessment Series (OHSAS) 18001 Certification across our entire company.

We are well represented and active within the offshore industry, always striving to improve our own safety performance by actively engaging in many specialist trade forums.

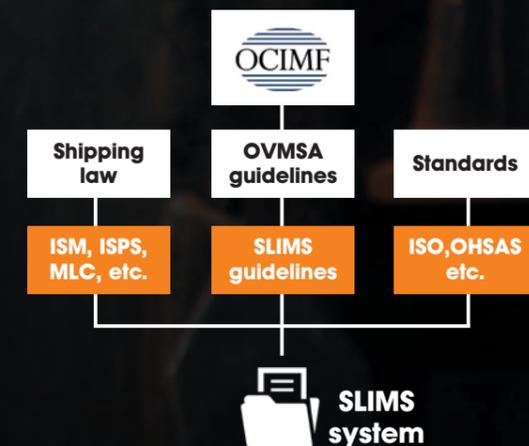
Smit Lamnalco’s Integrated Management System (SLIMS) is based on OCIMF’s Offshore Vessel



Management and Self-Assessment (OVMSA) Guidelines, and stands as

one of the earliest adoptions of these guidelines in the offshore marine terminal industry.

Every Smit Lamnalco employee and contractor is required to comply with these best practices.





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